



海灣控股有限公司
GST HOLDINGS LIMITED

(Incorporated in the Cayman Islands with limited liability)
 (Stock code: 0416)

ANNUAL RESULTS FOR THE YEAR ENDED 31 DECEMBER 2006

HIGHLIGHTS

- Turnover of the Group for the year ended 31 December 2006 grew 15.0% to approximately RMB645.8 million.
- Operating profit before VAT refund and income tax for the year increased by 17.2% to approximately RMB156.3 million.
- Profit attributable to equity holders of the Company for the year increased 1.6% to approximately RMB165.0 million.
- Basic earnings per share for the year was RMB20.6 cents (2005: RMB24.9 cents) due to increase of average number of shares.
- The Board recommends the payment of a final dividend for the year ended 31 December 2006 of HKD7.33 cents (approximately RMB7.33 cents) per share, representing pay out ratio of 35.5%.

The board of directors (the “Board of Directors”) of GST Holdings Limited (the “Company”) is pleased to present the consolidated annual results of the Company and its subsidiaries (the “Group”) for the year ended 31 December 2006.

CONSOLIDATED INCOME STATEMENT

	Notes	Year ended 31 December	
		2006 RMB'000	2005 RMB'000
Turnover	2	645,771	561,716
Cost of goods sold		(329,041)	(273,236)
Gross profit		316,730	288,480
Other income	4	27,838	36,944
Distribution costs		(81,583)	(77,785)
Administrative and general expenses		(90,875)	(83,011)
Operating profit	5	172,110	164,628
Finance costs		–	(1,167)
Share of results of			
Jointly controlled entity		1,304	(24)
Associates		(286)	(324)
Profit before income tax		173,128	163,113
Income tax expenses	6	(8,001)	(694)
Profit for the year		165,127	162,419
Attributable to:			
Equity holders of the Company		164,993	162,427
Minority interests		134	(8)
		165,127	162,419
Earnings per share for profit	7		
attributable to equity holders of the Company			
– Basic (RMB cents)		20.6	24.9
– Diluted (RMB cents)		20.6	23.2
Dividends	8	58,640	57,680

CONSOLIDATED BALANCE SHEET

	<i>Notes</i>	As at 31 December	
		2006	2005
		RMB'000	RMB'000
ASSETS			
Non-current assets			
Property, plant and equipment		182,495	129,831
Prepaid operating lease for land		9,856	10,081
Intangible assets		14,540	8,545
Investment in a jointly controlled entity		(204)	(1,508)
Investment in associates		2,335	2,621
Deferred income tax assets		1,474	–
		210,496	149,570
Current assets			
Inventories		118,478	82,717
Trade receivables	9	144,413	127,040
Other receivables, deposits and prepayments		33,485	26,754
Due from a jointly controlled entity		14,844	9,607
Available-for-sale financial assets		30,000	–
Restricted bank deposits		17,552	2,149
Cash and cash equivalents		492,333	530,251
		851,105	778,518
Total assets		1,061,601	928,088
EQUITY			
Capital and reserves attributable to equity holders of the Company			
Share capital		84,800	84,800
Reserves		795,678	688,398
		880,478	773,198
Minority interests		833	699
Total equity		881,311	773,897
LIABILITIES			
Non-current liabilities			
Deferred income tax liabilities		720	–
Current liabilities			
Trade payables	10	109,680	87,964
Other payables and accruals		16,347	12,032
Advance from customers		32,547	33,665
Advance from a related company		1,998	–
Tax payable		18,998	20,530
		179,570	154,191
Total liabilities		180,290	154,191
Total equity and liabilities		1,061,601	928,088
Net current assets		671,535	624,327
Total assets less current liabilities		882,031	773,897

NOTES TO THE CONSOLIDATED ACCOUNTS

1. Basis of Preparation

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards (“IFRS”) promulgated by the International Accounting Standards Board (“IASB”). The consolidated financial statements have been prepared under the historical cost convention as modified by the revaluation of available-for-sale financial assets.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group’s accounting policies. The accounting policies adopted are consistent with those as described in the Group’s 2005 financial statements.

a) Standards, amendments and interpretations effective in 2006 but not relevant for the Group:

- International Accounting Standards (“IAS”) 19 Amendment – Employee benefits;
- IAS 39 Amendment – The fair value option;
- IAS 39 Amendment – Cash Flow Hedge Accounting of Forecast Intragroup Transactions;
- IAS 39 and IFRS 4 Amendment – Financial Guarantee Contracts;
- IFRS 6 – Exploration for and Evaluation of Mineral Resources;
- IFRS 1 Amendment – First-time Adoption of International Financial Reporting Standards and IFRS 6 (Amendment) – Exploration for and Evaluation of Mineral Resources;
- International Financial Reporting Interpretation Committee (“IFRIC”) -Int 5 – Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds; and
- IFRIC-Int 6 – Liabilities arising from Participating in a Specific Market – Waste Electrical and Electronic Equipment.

b) Standards, amendments and interpretations effective in 2006 and have no material impact on the Group:

- IAS 21 Amendment – Net Investment in a foreign operation; and
- IFRIC-Int 4 – Determining whether an arrangement contains a lease.

c) Standards, amendments and interpretations that are not yet effective:

Certain new standards, amendments and interpretations to existing standards have been published that are mandatory for the Group’s accounting periods beginning on or after 1 May 2006 or later periods but which the Group has not early adopted. In the opinion of the Directors, these new standards, amendments and interpretations will not have significant financial impact to its result of operations and financial position.

- IAS 1 Amendment – Presentation of Financial Statements: Capital Disclosures;
- IFRS 7 – Financial Instruments: Disclosures;
- IFRS 8 – Operating Segments;
- IFRIC-Int 7 – Applying the Restatement Approach under IAS 29, Financial Reporting in Hyperinflationary Economies;
- IFRIC-Int 8 – Scope of IFRS 2;
- IFRIC-Int 9 – Reassessment of Embedded Derivatives;
- IFRIC-Int 10 – Interim Financial Reporting and Impairment;
- IFRIC-Int 11 – IFRS 2 – Group and Treasury Share Transactions; and
- IFRIC-Int 12 – Service Concession Arrangements.

2. Turnover

	Year ended 31 December	
	2006	2005
	RMB'000	RMB'000
Sale of goods		
Fire alarm systems	476,138	429,003
Fire alarm network systems	12,197	12,360
Video entry systems	33,059	28,122
Building automation systems	5,200	5,689
Electric power meters	23,333	22,134
Provision of services		
Installation services	95,844	64,408
	<u>645,771</u>	<u>561,716</u>

3. Segment information

Segment information is presented in respect of the Group's business segments. No geographical segment is presented as the operations of the Group are substantially located in the PRC.

Business segment

Year ended 31 December 2006	Sale of goods				Provision of services		Corporate RMB'000	Group RMB'000
	Fire alarm systems RMB'000	Fire alarm network systems RMB'000	Video entry systems and building automation systems RMB'000	Electric power meters RMB'000	Installation services RMB'000			
Turnover	476,138	12,197	38,259	23,333	95,844	–	645,771	
Segment results	152,338	3,356	8,137	2,137	14,458	(19,103)	161,323	
Interest income							10,787	
Operating profit							172,110	
Finance costs							–	
Share of results of								
Jointly controlled entity	1,304	–	–	–	–	–	1,304	
Associates	–	(286)	–	–	–	–	(286)	
Profit before income tax							173,128	
Income tax expenses							(8,001)	
Profit for the year							165,127	
Segment assets	666,736	54,256	35,376	55,496	135,351	112,255	1,059,470	
Jointly controlled entity	(204)	–	–	–	–	–	(204)	
Associates	–	2,335	–	–	–	–	2,335	
Total assets							1,061,601	
Segment liabilities	124,299	2,009	6,595	2,389	20,485	5,515	161,292	
Tax payables							18,998	
Total liabilities							180,290	
Capital expenditure	61,674	1,165	3,272	334	4,180	–	70,625	
Depreciation	9,096	167	483	367	1,143	247	11,503	
Amortisation of prepaid								
operating lease for land	225	–	–	–	–	–	225	
Development costs amortisation	601	–	–	–	–	–	601	
Provision for doubtful debts	(487)	102	–	765	1,910	–	2,290	

Year ended 31 December 2005	Sale of goods				Provision of services		Corporate RMB'000	Group RMB'000
	Fire alarm systems RMB'000	Fire alarm network systems RMB'000	Video entry systems and building automation systems RMB'000	Electric power meters RMB'000	Installation services RMB'000			
Turnover	429,003	12,360	33,811	22,134	64,408	–	561,716	
Segment results	153,782	6,294	6,096	1,166	5,501	(14,771)	158,068	
Interest income							6,560	
Operating profit							164,628	
Finance costs							(1,167)	
Share of results of								
Jointly controlled entity	(24)	–	–	–	–	–	(24)	
Associates	–	(324)	–	–	–	–	(324)	
Profit before income tax							163,113	
Income tax expenses							(694)	
Profit for the year							162,419	
Segment assets	524,136	15,948	20,540	10,867	73,854	281,630	926,975	
Jointly controlled entity	(1,508)	–	–	–	–	–	(1,508)	
Associates	–	2,621	–	–	–	–	2,621	
Total assets							928,088	
Segment liabilities	111,716	888	4,428	1,933	12,829	1,867	133,661	
Tax payables							20,530	
Total liabilities							154,191	
Capital expenditure	35,169	259	1,098	1,570	9,034	640	47,770	
Depreciation	8,840	165	350	217	415	92	10,079	
Amortisation of prepaid								
operating lease for land	192	–	–	–	–	–	192	
Development costs amortisation	478	–	–	–	–	–	478	
Provision for doubtful debts	2,584	(23)	–	228	58	–	2,847	

Segment assets consist primarily of property, plant and equipment, intangible assets, inventories, trade receivables and cash and cash equivalents.

Segment liabilities comprise operating liabilities. They exclude items such as income tax.

Capital expenditure comprises additions to property, plant and equipment, prepaid operating lease for land and intangible assets.

4. Other income

	Year ended 31 December	
	2006 RMB'000	2005 RMB'000
Government grant	162	311
Value-added tax refund	16,859	29,810
Interest income	10,787	6,560
Sales of raw material, net of cost	30	263
	<u>27,838</u>	<u>36,944</u>

5. Operating profit

Operating profit is stated after charging/(crediting) the following:

	Year ended 31 December	
	2006	2005
	RMB'000	RMB'000
Charging:		
Staff costs (excluding directors' emoluments)	61,258	55,477
Research costs	8,345	14,747
Rental expenses	5,336	4,380
Development costs amortisation	601	478
Depreciation	11,503	10,079
Provision for doubtful debts	2,290	2,847
Provision for obsolete inventories	803	59
Net loss on disposal of property, plant and equipment	437	–
Amortisation of prepaid operating lease for land	225	192
Loss on disposal of trading investments	–	23
Net exchange loss	5,688	7,554
Auditors' remuneration	2,109	1,474
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Crediting:		
Net gain on disposal of property, plant and equipment	(410)	(636)
Write back of provision for litigation loss	–	(3,500)
	<hr/>	<hr/>

The above items are included in cost of goods sold, distribution costs and administrative and general expenses.

6. Income tax expenses

	Year ended 31 December	
	2006	2005
	RMB'000	RMB'000
PRC enterprise income tax expense/(credit)		
Current	8,755	694
Deferred	(754)	–
	<hr/>	<hr/>
	8,001	694
	<hr/>	<hr/>

No provision for Hong Kong profits tax has been provided as the Group has no assessable profit in Hong Kong. The provision for PRC income tax is calculated based on the statutory income tax rate according to the relevant laws and regulations in the PRC.

Being established as wholly owned foreign enterprises and in accordance with the relevant tax laws and regulations in the PRC, effective from the date of approval in April 2004, GST Security Technology Company Limited (“GST”), Beijing Gulf Electric Meters Company Limited (“Gulf Meters”) and Qinhuangdao Gulf Fire Prevention Network Company Limited (“Gulf Network”) are exempted from taxation for the first two profitable years and a 50% relief from the applicable national PRC income tax rate for the next three years. In 2006, the applicable PRC income tax rate for Gulf Meters, GST and Gulf Network are 24%, 15% and 15% respectively (2005: 24%, 15% and 15% respectively).

7. Earnings per share

Basic

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the year.

	Year ended 31 December	
	2006	2005
Profit attributable to equity holders of the Company (RMB'000)	<u>164,993</u>	<u>162,427</u>
Weighted average number of ordinary shares in issue (thousands)	<u>800,000</u>	<u>652,666</u>
Basic earnings per share (RMB cents per share)	<u>20.6</u>	<u>24.9</u>

Diluted

There was no dilutive potential ordinary share outstanding for the year ended 31 December 2006. For the year ended 31 December 2005, the diluted earnings per share was calculated adjusting the weighted number of ordinary shares outstanding to assume conversion of all Series A Preferred shares.

	Year ended 31 December	
	2006	2005
Profit attributable to equity holders of the Company (RMB'000)	<u>164,993</u>	<u>162,427</u>
Weighted average number of ordinary shares in issue (thousands)	<u>800,000</u>	<u>652,666</u>
Assumed conversion of Series A Preferred shares (thousands)	<u>–</u>	<u>48,704</u>
Weighted average number of ordinary shares after conversion (thousands)	<u>800,000</u>	<u>701,370</u>
Diluted earnings per share (RMB cents per share)	<u>20.6</u>	<u>23.2</u>

8. Dividends

A final dividend of HKD7.33 cents per share (approximately RMB7.33 cents) for the year ended 31 December 2006, amounting to a total dividend of HK\$58,640,000 (approximately RMB58,640,000) representing a payout ratio of 35.5% (2005: 35.5%) to those shareholders whose names appear on the register of members of the Company on 18 May 2007, has been approved by the Board of Directors on 30 March 2007 and is to be proposed at the forthcoming annual general meeting of the Company (the "Meeting") on or about 18 May 2007. These financial statements do not reflect this proposed dividend.

A final dividend of HKD7.00 cents per share (approximately RMB7.21 cents) for the year ended 31 December 2005, amount to total dividend of HK\$56,000,000 (approximately RMB57,680,000) was approved at the annual general meeting of the Company on 18 May 2006 and it was paid on 23 May 2006.

9. Trade receivables

The Group's sales to corporate customers are entered into on credit terms ranging from 30 to 180 days. The Group also grants credit terms to certain customers depending on those customers' progress of installation of the Group's products. The ageing analysis of trade receivables at the respective balance sheet dates is as follows:

	As at 31 December	
	2006	2005
	RMB'000	RMB'000
0 to 90 days	74,614	64,580
91 to 180 days	22,717	25,377
181 to 365 days	24,749	26,157
Over 365 days	39,300	28,828
	<u>161,380</u>	<u>144,942</u>
Less: Provision for doubtful debts	(16,967)	(17,902)
	<u>144,413</u>	<u>127,040</u>

The carrying amounts of the Group's trade receivables approximated its fair value as at 31 December 2006 because of the short maturities of these receivables.

10. Trade payables

	As at 31 December	
	2006	2005
	RMB'000	RMB'000
0 to 90 days	98,050	75,060
91 to 180 days	8,188	9,559
181 to 365 days	1,782	2,043
Over 365 days	1,660	1,302
	<u>109,680</u>	<u>87,964</u>

MANAGEMENT DISCUSSION AND ANALYSIS FINANCIAL REVIEW

The PRC government strengthened the promotion of fire safety to the public and implemented tighter measures to monitor public and industrial safety. This stimulated market demand for high quality and reliable fire alarm products and systems and contributed to growth in product sales and service revenue for the Group. For the year ended 31 December 2006, the Group's consolidated turnover grew by 15.0% to approximately RMB645,771,000 (2005: RMB561,716,000) and gross profit increased by 9.8% to approximately RMB316,730,000 (2005: RMB288,480,000).

Due to decrease of gross profit margin in fire alarm systems and the expansion of installation business, the Group's overall gross profit margin decreased by 2.4 percentage points to 49.0%. With tight control, operating cost was reduced by 1.9 percentage points. The operating profit before value-added tax ("VAT") refund and income tax increased by 17.2% to RMB156,269,000 (2005: RMB133,303,000). Since certain products did not entitle to VAT refund, the VAT refund received in 2006 decreased by 43.4% to RMB16,859,000 as compared to the previous year (2005: RMB29,810,000). Profit before taxation increased by 6.1% to approximately RMB173,128,000 (2005: RMB163,113,000). Tax expenses, however, increased to RMB8,001,000 (2005: RMB694,000) after the expiry of certain income tax exemption benefits of the Group. Net profit attributable to shareholders increased by 1.6% to RMB164,993,000 (2005: RMB162,427,000). As new shares were issued in June 2005 during the listing exercise, the average number of shares increased to 800,000,000 shares (2005: 652,665,990 shares), and therefore basic earnings per share was RMB20.6 cents (2005: RMB24.9 cents).

The Board recommended the payment of a final dividend of HKD7.33 cents per share, equivalent to approximately RMB7.33 cents, increased by 1.6% over last year.

MARKET REVIEW

The steady growth of China's economy fuelled a sustained growth in the fire alarm systems industry as a whole which led to a growing trend for both utilization and market penetration of fire alarm systems. Under the 11th Five Year Plan which implemented by the PRC Government in 2006, almost every province, municipality and district incorporated fire safety projects into the planning of their general economic and social development and special programs for fire safety development have been strongly advocated on every level. Relevant government policies are also in place to further enhance the awareness of the importance of industrial safety among different industries. Tighten measures were also implemented to ensure that fire safety is being accorded a high priority in the workplace. Thus, the demand for fire prevention related equipment from different industries, was fostering, in particular, there was increase in the demand for fire alarm system products, installation and maintenance services from industrial sector which presents a potential for future business development.

Market competition exists in the fire alarm system industry with over 100 players in the PRC and drives selling price to adjustments. Nevertheless, the Group has successfully achieved the largest share in the PRC fire alarm systems market for many years with its primary task on the provision of diversified product and excellent service to customers not solely depending on price-cutting strategy. The Group has always pursued technological advances, greater brand recognition and better quality service in order to boost its core competitiveness. Effective efforts have also been made to reduce costs, so as to consolidate the Group's competitiveness and to alleviate the impact of prices adjustments.

As the PRC market grows at a rapid pace, there is a rising demand for one-stop solutions for the installation and maintenance services of fire alarm systems and such kind of market demand has become the norm. Consequently, providers who offer one-stop service solutions will become even more competitive and will benefit from such market opportunities. In addition, overseas export markets also provide good opportunities for those enterprises who offer superb products and services at competitive prices.

Furthermore, international fire safety systems manufacturers have also stepped up their penetration into the PRC market. They bring not only new challenges but also opportunities for local players to cooperate with them to explore the domestic market.

All these factors provided a favourable operating environment with good opportunities for the Group to propel its future growth.

BUSINESS REVIEW

The Group is a provider of fire alarm systems, 119 fire network systems and other security systems products with research and development capabilities as well as providing installation, repair and maintenance services. The Group is well poised to emerge as a dominant player in the PRC fire industry with an increased market share of about 30% in the field of fire alarm systems.

During the year under review, the Group focused on the manufacturing and sales of fire alarm system products. Thus, in turn, contributed to driving the demand for product installation, repair and maintenance services, and ultimately further broadened the Group's revenue base from services business. In addition, the Group has always regarded the domestic market as its primary target for business development. On top of expanding its commercial and residential customer base, the Group took a great step in actively exploring the industrial and export sectors to expand its market coverage in view of their great potential. The Group deployed more resources, such as establishing a designated team, in order to seize market opportunities and provide new driving forces to the Group's sale.

In order to expand its production capacity to achieve a better economies of scale, during the year, the Group completed the third phase of Qinhuangdao expansion project and new production facilities commenced operation in August 2006. The Group's production capacity increased by 82% and the overall utilization rate stands at 60%-70%. The increased capacity will satisfy the rising demand in the next two years. The Group will continue to expand its production capacity to meet market demand as well as achieve better revenue growth.

In January, 2007, the Group was named by Forbes as the 21st highest growth potential PRC enterprises, for the second consecutive time included amongst the top 100 since 2006.

Turnover analysis by business segments

	2006 <i>RMB' million</i>	2005 <i>RMB' million</i>	Growth (%)
Fire alarm systems	476.1	429.0	11.0%
Installation services	95.9	64.4	48.8%
119 fire network systems	12.2	12.4	-1.3%
Security products	38.3	33.8	13.2%
Other products	23.3	22.1	5.4%
Total	<u>645.8</u>	<u>561.7</u>	<u>15.0%</u>

Fire Alarm Systems

Sales of fire alarm systems, the Group's core business, increased by 11.0% to RMB476,138,000 (2005: RMB429,003,000) and accounted for 73.7% of the total turnover. Of this total, sales from fire alarm systems sales and maintenance services were RMB466,856,000 and RMB9,282,000, respectively, representing a growth of 10.7% and 28.5% respectively. Despite the competition in the PRC fire alarm system market with about 100 players, the Group successfully solidified its leading position in the industry. In terms of sales from domestic fire alarm system, the Group enjoyed a market share of about 30%, doubling the market shares held by the second and third largest players.

Leveraging its comprehensive product portfolio, the Group successfully established a diversified customer base, including commercial, residential as well as professional clientele such as metal refinery, electrical and chemical industrial customers, banks, government organizations, airports, railways and other public facilities. In recent years, the Group also proactively explored the export market and regards it as one of the driving engines for future business growth.

The Group's gross profit margin in the fire alarm system in 2006 was 53.5%, which was 3.4 percentage point lower than 2005 (2005: 56.9%) mainly due to normal business competition, but it was still at a satisfactory level. However, to enhance its overall profitability, the Group shifted its customer mix into higher margin customers such as industrial and public facilities clients (gross margin of 55.9%) and export clients (gross margin of 59.8%) from the domestic commercial clients (gross margin of 52.3%) and residential clients (gross margin of 50.2%). In particular, the sales growth in the industrial and public facilities sector and the export market is approximately 48.2% and 91.2%, respectively.

Meanwhile, the Group enhanced its bargaining power and reduced raw material cost by leveraging on its economies of scale on the one hand and improved its production process and product design through its research and development with technology upgrade on the other, thereby making the average production cost more competitive in order to attain its cost control target.

During the year under review, the Group took part in a number of major projects, namely the People's Bank of China Xi'an Branch Office Building(西安人民銀行辦公樓), Luoyang Teacher-training College(洛陽師範學院), the Hunan Yunda Plaza (Sheraton Hotel) (湖南運達廣場《喜來登大酒店》), the Shen Hua Coal-making Oil Chemical Plant (神華煤制油化工廠), the Dabei Junction Station(Passenger Transportation Station of Guangzhou) (大北樞紐站《廣州客運站》), the Huantai Culture & Sports Centre (桓台文體中心), the Yunda International Plaza (運達國際廣場) and Datang Huaibei Power Station (大唐淮北發電廠).

Turnover analysis of fire alarm systems by customer types

	2006	2005
Commercial	55.9%	66.9%
Residential	13.1%	11.2%
Industrial and public facilities	23.3%	17.5%
Export	7.7%	4.4%
Total	<u>100.0%</u>	<u>100.0%</u>

Industrial and Public Facilities Sector

Fuelled by the PRC's rapid industrialization and the increased infrastructure development in major cities, more customers from industrial and public facilities sector adopted fire alarm systems for the fire precaution safety measures, which in turn boosted the demand from the industrial market. During the year under review, the industrial and public facilities sector achieved a significant increase of 48.2% over last year to approximately RMB111,163,000 which accounted for 23.3% (2005: 17.5%) of income from fire alarm systems.

Leveraging on its diversified quality products and professional services, the Group offered products and services to customers from different kinds of industries during the year under review. Projects completed in the industrial and public facilities sector in 2006 included the China Mobile (中國移動), the Da Tang Baoding Heat Power Station(大唐保定熱電廠), the Plank Board Factory of Anshan Iron and Steel Group Corporation (鞍鋼集團厚板廠), the Zhuhai International Airport (珠海國際機場), the 3rd Affiliated Hospital of Chongqing Medical University (重慶醫科大學附屬第三醫院), the PA Factory of Jilin Petrochemical Company (吉林化工雙苯廠), China Construction Bank Anshan Branch (建設銀行鞍山分行), Beijing International Airport Expressway (首都國際機場快線), Yanshan Petrochemical 10 Million Ton Refinery Project (燕山石化1000萬噸/年煉油裝置) and Beijing Olympic Village (北京奧運村).

The Group plans to strengthen its business development in the industrial and public facilities sector to boost product profitability and stimulate the growth of product installation and repair services by increasing its percentage of sales in the total turnover of fire alarm systems. The Group believes industrial and public facilities customers will become the driving force behind business growth in 2007.

Export Market

Since it was founded, the Group has been strengthening its product, research and development technologies, as well as brand promotion. Now it has successfully established GST® as the No. 1 brand in China's fire alarm industry. While the PRC market was growing, the Group also had its eye on the international horizon and made great efforts to expand the overseas market. For the year under review, impressive growth was seen in both sales revenue and the gross profit margin generated by exported products. For the year ended 31 December 2006, export sales surged by 91.2% to RMB36,489,000 which accounted for 7.7% (2005: 4.4%) of fire alarm systems income. By leveraging on its advanced technology and high quality products at low cost and through successful managerial export strategies, the Group expanded into 5 new emerging markets, namely Chile, Paraguay, Nicaragua, Sri Lanka and Hong Kong, with an additional of 15 new customers.

To cope with the pace of its international initiatives, the Group has endeavoured to gain broader worldwide recognition for its GST® brand. The Group's quality fire alarm systems were certified and accredited by a number of international institutions, including Underwriters Laboratories Inc. (UL), Loss Prevention Certification Board (LPCB) and Conformance Europeenne (CE). In addition, the Group has secured local certifications from countries like Ukraine, Israel, Turkey and Uruguay. All these product certifications have been archived in Hong Kong. The Group's GST® trademark was granted the "Madrid International Trademark Registration Certificate" by the World Intellectual Property Organization in 2006. As such, we have obtained recognition and protection in Madrid Alliance member countries, including 24 countries from the Europe, Australia, Japan, United States and Singapore. Furthermore, the Group gained international trademark registration certification in Hong Kong, Lebanon and Mexico. To date, the GST® trademark is protected in over 84 countries and territories.

The Group completed a number of projects in international cities, including the Horizon Tower (high class residential property in the Dubai Waterfront) and the Majestic Hotel (in Dubai downtown) (迪拜海濱高尚住宅Horizon Tower及市區的Majestic Hotel), the Mausoleum of Mustafa Kemal Ataturk in Ankara of Turkey (土耳其安卡拉Mustafa Kemal Ataturk博物館), the Embassy of the People's Public of China in the Kingdom of Thailand (中國駐泰國大使館), the office building of the Ministry of Foreign Affairs of Mozambique (莫桑比克外交部大樓), the Consulate of Barcelona (巴塞羅那領事館), the Al-doha Building in Dubai (阿聯酋迪拜阿爾多哈大廈), the Sri Lanka Ravich Children's Hospital (斯里蘭卡里維奇兒童醫院), the Macedonia Kozjak Hydropower Plant (馬其頓科佳水電站) and Laos Vientiane Hotel (老撾萬象大酒店).

Installation Services

The Group mainly offers installation services for fire alarm systems and other low-voltage integrated systems, including installation of fire alarm systems, fire extinguish systems, building automation systems, CCTV security monitoring systems, carpark self-management systems and integrated line distribution systems. Backed by its superior product performance and comprehensive after-sales services, together with strong capability and excellent project operational experience, the Group is capable of providing its customers with a one-stop shop fire alarm systems products and solutions. During the year under review, turnover from installation services was satisfactory and reached RMB95,844,000 (2005: RMB64,408,000), representing an increase of 48.8% over last year and accounting for 14.8% of the total turnover. Income from installation services has been one of the Group's major growth drivers. The gross profit margin from installation services reached 30.5%, up 5.8 percentage points over last year.

During the year under review, the Group involved in several projects, including the Huadian Ningxia Lingwu Power Generation Co., Ltd. (華電寧夏靈武發電有限公司), the 3rd phase of the Industrial Park of Great Wall Motor Co., Ltd. (長城汽車股份有限公司工業園三期), the Qinhuangdao Hua Rui Coke Chemical Engineering Co., Ltd. (秦皇島華瑞煤焦化有限公司), the ward building of the First People's Hospital of Qinhuangdao (秦皇島市第一醫院病房樓), the Dongda City Plaza (東達城市廣場), Time Square, Dalian (大連時代廣場), Beijing Benz-Daimler Chrysler Automotive Company Manufactory (北京奔馳-戴姆勒克萊斯勒汽車有限公司廠房), China Shenhua Coal Oil Ltd.- Coal Liquefaction Project Fire Fighting System, Inner Mongolia (內蒙古·中國神華煤制油有限公司-煤直接液化專案消防工程) and Tonghua Iron and Steel Co. Ltd-Manufactory Fire Fighting System, Liaoning (遼寧·通化鋼鐵股份有限公司-生產廠房消防工程).

119 Fire Network Systems

The 119 fire network systems gained in popularity and were widely installed in 90 cities in the PRC, of which, 70 were provided and installed by the Group. The Group enjoys a leading position with a market share of 78%. Capitalizing on the Group's leading position, it is expected that this business will offer a steady growth under a flourishing economy across the country and high demand for fire safety.

Apart from selling 119 fire network systems, the Group has enhanced its competitive edge by also providing additional value-added auxiliary services to customers by virtue of its value-added network maintenance. During the year under review, the Group installed 119 fire network systems in 17 cities, including Taiyuan, Liuzhou, Changsha, Langfang, Haerbin, Foshan, Wenzhou and Suzhou. The sales income from 119 fire network systems was slightly decreased by 1.3% to approximately RMB12,197,000 (2005: RMB12,360,000) and the gross margin was at high level of 71.8% (2005: 79.5%).

The Group believes that the increasing weight of such high gross margin business will contribute positively to the gross profit margin of the Group and will bring a potential growth opportunity in the 119 fire network systems sector.

Security Products

Our "GST" brand has been recognized as the No. 1 brand in the PRC's fire safety industry and supported by its nationwide sales network, the Group began its entry into the safety security sector. For the year ended 31 December 2006, sales of security products grew by 13.2% to RMB38,259,000 (2005: RMB33,811,000). The security products include video entry systems and building automation systems. As the volume growth which led to better economy of scale, the gross profit margin improved 6.6 percentage points to 35.2% (2005: 28.6%).

Other Products

Other products mainly include electric power meters. Sales of electric power meters increased by 5.4% to RMB23,333,000 (2005: RMB22,134,000) with gross margin up to 45.9% (2005: 40.4%) due to the better economy of scale.

Nationwide Sales Network

As the market leader in fire alarm and 119 fire network systems, one of the Group's competitive edges lies its extensive sales network. During the year under review, the Group add 27 new offices and its has a total of 115 offices nationwide, far ahead of its competitors. The Group has a team of approximately 1,114 employees specializing in sales, marketing and technical support. This professional team enable the Group to provide comprehensive services to, and maintain close connection with, customers across different regions. Such an extensive sales and distribution network coverage creates the opportunity for the Group to successfully entered into a Distribution Agreement with Apollo Fire Detectors Ltd. ("Apollo"), the largest fire detector manufacturer in Europe, in June 2006. Under this agreement, the Group distributes high-end fire safety and security products for Apollo to jointly expand both companies' market shares in the PRC. Management believes such an international partnership will not only create fruitful results for its business in the PRC, but will also contribute to its expansion in the export markets.

Turnover analysis by geographical regions

	2006	2005
Northern China	29.2%	26.8%
Eastern China	23.0%	24.5%
Southern China	19.5%	21.6%
Southwest	8.5%	9.2%
Northeast	8.1%	8.0%
Northwest	6.1%	6.5%
Export	5.6%	3.4%
Total	<u>100.0%</u>	<u>100.0%</u>

Sales Channels

For the past year, stable performance was recorded as installation professional served as the major sales channel for the Group.

Turnover analysis by sales channels

	2006	2005
Installation Professionals	49.2%	50.7%
Property developers and property owners	27.0%	29.3%
System Integrators	12.4%	11.1%
Distributors	5.8%	5.5%
Export	5.6%	3.4%
Total	<u>100.0%</u>	<u>100.0%</u>

Abundant Orders On-hand

The Group accustomed to enter into contracts with its customer before the delivery of goods due to its business nature. As at 31 December 2006, orders on-hand reached a total value of approximately RMB325,113,000 representing an increase of 25.0% as compared to the previous year (2005: RMB260,000,000).

Operating Costs

During the year under review, the Group's overall operating costs was lower by 1.9 percentage points. Though distribution costs and administrative and general expenses increased as the Group expanded its business, the Group continued to implement stringent operating cost control. For the year ended 31 December 2006, as a result of the increase in the number of sales offices, as well as sales, marketing and technical staff, distribution costs increased by 4.9% to approximately RMB81,583,000 (2005: RMB77,785,000), which accounted for 12.6% of the turnover, down by 1.2 percentage points as compared to last year.

Administrative and general expenses was approximately RMB90,875,000 (2005: RMB83,011,000), representing an increase of 9.5% over last year, due to the strengthening of the management team. This amount accounted for 14.1% of the turnover, representing a decrease of 0.7 percentage points as compared with last year.

Other Income and Income Tax Expenses

Due to the policy adjustment by the government which disallowed the valued-added tax refund of certain products, for the year ended 31 December 2006, the VAT refund was approximately RMB16,859,000 (2005: RMB29,810,000) decreased by RMB12,951,000 compared with last year. In addition, the Group's major subsidiaries were still operating under in the income tax exemption period in 2005, thus the Group enjoyed a relatively lower tax expenses. The year 2006 was the first of three consecutive profitable years in which a tax relief of 50% was granted, after the tax exemption period expired. The taxation for 2006 was approximately RMB8,001,000 (2005: RMB694,000).

Working Capital, Financial Resources and Bank Loans

For the year ended 31 December 2006, the Group recorded operating cash inflow of approximately RMB125,201,000, representing a drop of 12.8% over last year's RMB143,564,000 which is mainly related to increase of inventory. Cash used in investment activities amounted to approximately RMB90,003,000, (2005: RMB37,744,000) which was mainly for the expansion of our factory. Cash used in financing activities amounted to approximately RMB73,083,000 which was mainly for payout of dividend declared in 2006. In 2005, cash generated from financing activities amounted to approximately RMB261,799,000 which was due to cash proceeds from listing of shares of the Company in The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

During the year under review, the Group did not have any short-term or long-term bank loan. As such, the gearing ratio (being total debt divided by total shareholders' equity) was zero.

USE OF PROCEEDS FROM LISTING

The net proceeds from the Company's initial public offering on 30 June 2005 amounted to about RMB334,000,000, which will be applied for the following purposes as set forth in the Company's prospectus:

- Approximately RMB285,000,000 for constructing, expanding and upgrading the Group's manufacturing and related auxiliary facilities; and
- Approximately RMB49,000,000 for expanding and improving the Group's sales and distribution networks.

As at 31 December 2006, approximately RMB86,469,000 from the listing proceeds was used in the following manner:

- Approximately RMB71,852,000 for constructing, expanding and upgrading the Group's manufacturing and related auxiliary facilities; and
- Approximately RMB14,617,000 for expanding and improving the Group's sales and distribution network.

FOREIGN CURRENCY EXPOSURES AND TREASURY POLICY

We are exposed to a risk of the exchange rate change between the United States dollar and Renminbi. In principle, more than 95% of our sales and raw material purchasing amounts are denominated in Renminbi. However, the purchases of raw materials by our suppliers are usually transacted in United States dollar. Given the appreciation of the Renminbi against the United States dollar, announced in July 2005, favorable impacts are expected to be brought to the Group's future financial performance in terms of reducing raw material costs. The Group's bank deposits are predominately in Renminbi, Hong Kong dollar and United States dollar. The Directors are of the opinion that the appreciation of Renminbi may not cause any significant adverse effects on the financial position of the Group's operation. However, a foreign exchange loss of approximately RMB5,688,000 (2005: RMB7,554,000) was reflected in our financial statements given that the proceeds from the listing were dominated Hong Kong dollar while the Group's accounts were calculated in Renminbi.

It is the Group's treasury policy to manage its foreign currency exposure whenever its financial impact is material to the Group. The Group will continue to monitor its foreign exchange position and, if necessary, will appropriately hedge its foreign currency exposure. For the twelve months ended 31 December 2006, the Company did not use any financial instruments or enter into any contract in order to hedge against its foreign currency exchange risk.

HUMAN RESOURCES

As at 31 December 2006, the Group's total number of employees was 2,418, representing a 40.7% growth in the number of employees 1,718 as at 31 December 2005. The Group values its human resources and attempts to attract and retain competent personnel. Remuneration packages are structured with regard to individual employee's qualification and the prevailing market conditions. The Company also currently provides sufficient training and continuing professional development opportunities to its staff.

The Company has set up a remuneration committee for the purpose of reviewing the remuneration packages of the executive Directors of the Company and senior management. The committee is composed of two independent non-executive Directors and one non-executive Director with Mr. Chan Chi On, Derek, an independent non-executive Director, as the chairman.

FUTURE PROSPECTS

The PRC government is expected to continue its proactive macroeconomic control policies in the coming year, which certainly will further influence the overall development and investment activities in mainland China and indirectly affect the market demand for fire alarm systems but great potential still exists in the market of fire alarm market in the PRC. Under normal industry competition, it is anticipated that the average selling price of fire alarm system products will continue to see adjustments in 2007 but to a lower extent after 2008.

Today's fire alarm systems industry is a conglomeration of enterprises with disparate qualifications. Some smaller players are anticipated to be phased out due to diminishing profit margins caused by price wars. A better integrated market is expected to be formed, together with improved industry standards and rational competition. The expected healthier market environment will benefit the Group's development and further consolidate its leading position. Looking forward, the Group plans to make use of its advantageous market position to diversify its revenue sources. The Group will continue to generate income from a number of revenue stream with fire alarm systems product sales as the core, and will drive income growth in installation services, repair and maintenance and other product sales.

Major growth of the Group will come from the following areas:

1. Fire Safety Rules and Regulations

In recent years, the PRC's economy have grown steadily and the central government has placed a strong emphasis on fire safety. More and more rigorous fire safety standards and policies are being stipulated. Such as Fire Regulation on Construction Design (建築設計防火規範) and Automatic Fire Alarm System Design Regulation (火災自動報警系統設計規範). Great attention has been paid to fire safety in the workplace by both regulatory bodies and the media. As the PRC's strengthened regulatory supervision and set higher requirements for fire systems, the market demand for reliable fire alarm systems will continue to rise.

2. Fire Extinguish Systems Product

Following to the leading position in fire alarm systems, the Group will commence to manufacture and sell fire extinguish systems products to becoming a comprehensive fire systems provider. Some of the fire extinguish systems has commenced the certification inspection and testing. It is likely to introduce to the market in this year.

3. Industrial and Public Facilities customers and Export market

In view of market potential, the Group will continue to develop new products to expand customer base, in particular of those from industrial and public facilities and export sectors which generate higher margins. The Group aims to increase the sales from these two businesses to 40% of turnover of fire alarm systems.

4. Sales Network

The Group also targets to add 15 sales offices in the PRC in 2007 to further enhance its penetration in the domestic market.

5. Installation Services

As a highly qualified expert in fire safety systems, the Group creates great value for its customers and wins their trust through the professional services provided. In the past, the profit margin and business growth in installation services have been satisfactory. Management believes that the future of this business is promising based on the Group's absolute advantage in the PRC's market. The service business of the Group will not only increase income, but will also assist the Group in turning into an all-around solution provider of fire systems where both service and products are equal in excellence.

6. Service Centres

In order to increase the income of maintenance services, the Group plans to set up maintenance service centres in about 20 cities across the PRC to expand the services coverage of its customers.

7. Expansion into Security Industry

Leverage on the Group's extensive sales network in the PRC, the Group is expanding its business scope into security industry. More effort will be put into producing new security products to serve the high growth demand in this sector.

8. Merger and Acquisition

As the Group has adequate funding, the Group will seek merger and acquisition opportunities for suitable candidates in the fire industry and security industry, so as to expand the business scope and increase earning level and returns.

The Group is determined to become the PRC's one-stop solutions provider of fire alarm systems and to serve customers with fire alarm systems and peripheral equipment. Year 2006 was a fruitful year for the Group. During the year, the Group successfully introduced a U.S. Fortune 500 company, the United Technology Corporation (UTC), as the second largest shareholder of the Group. This not only enhanced the Group's shareholder base, but also marked a historical milestone in the Group's development. In addition, the Group was awarded as one of the top 100 highest growth potential PRC enterprises by Forbes for two consecutive years since 2006. Management believes that the Group will benefit from more international collaborations and will seize opportunities in the high-end fire safety and security market in the PRC. Strengthening its existing leading position, the Group will also explore the promising market to achieve faster business growth and maximize returns for our shareholders.

DIVIDEND

The Board of Directors recommended the payment of a final dividend of HKD7.33 cents (2005: HKD7.00 cents) per share equivalent to approximately RMB7.33 cents (2005: approximately RMB7.21 cents) for the year ended 31 December 2006 to those shareholders whose names appear on the register of members of the Company on 18 May 2007.

PURCHASES, SALE AND REDEMPTION OF THE SHARES

The Company's Shares were listed on the Main Board of the Stock Exchange on 30 June 2005. Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's Shares for the year ended 31 December 2006. As at 31 December 2006, 800,000,000 Shares were in issue.

COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE PRACTICES AND THE MODEL CODE

None of the Directors is aware of any information which would reasonably indicate that the Company is not, or was not, in compliance with the Code of Corporate Governance Practices as set out in Appendix 14 to the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") throughout the year ended 31 December 2006 except that both the roles of chairman and chief executive officer of the Company are performed by Mr Song Jiacheng ("Mr Song"), which constitutes a deviation from the Code Provision A.2.1 which stipulates that the chairman and chief executive officer should be separate and should not be performed by the same individual. However, due to the fact that Mr Song is a founder of the business of the Group and possesses substantial experience that is valuable to the Group's operations, the Board of Directors considered that it is in the best interests of the Company and its shareholders currently to have Mr Song to serve these roles. The Company therefore does not currently intend to separate Mr Song's roles as the chairman and the chief executive officer.

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules for securities transactions by Directors. Having made specific enquiry of all Directors, all Directors have complied with the required standard set out in the Model Code regarding securities transactions by Directors throughout the year ended 31 December 2006.

The Company has received from each of its Independent Non-executive Directors an annual confirmation of his independence pursuant to Rule 3.13 of the Listing Rules and considers the Independent Non-executive Directors to be independent.

AUDIT COMMITTEE

The Company has set up an audit committee (the "Committee"), in accordance with the requirements of the Code of Corporate Governance Practices. The consolidated financial statements of the Group for the year ended 31 December 2006 have been reviewed by the Committee.

CLOSURE OF REGISTER OF MEMBERS

The Register of Members will be closed from Friday, 11 May 2007 to Friday, 18 May 2007 (both days inclusive) during which period no transfer of Shares will be registered. In order to qualify for the proposed final dividend and the entitlement to attend and vote at the Meeting, all completed transfer forms accompanied by the relevant share certificates must be lodged with the Company's branch share transfer office in Hong Kong, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong not later than 4 p.m. on Thursday, 10 May 2007.

PUBLICATION OF FURTHER INFORMATION ON THE STOCK EXCHANGE'S WEBSITE

The 2006 annual report containing all the information required by the Listing Rules will be published on the Stock Exchange's website and the Company's website at "www.gst.com.cn" in due course.

The Board of Directors would like to express our gratitude to our investors and employees for their support in the past.

Yours faithfully,
By order of the Board
Song Jiacheng
Chairman

Hong Kong, 30 March 2007

As at the date of this announcement, the executive Directors are Mr Song Jiacheng, Mr Cao Yu, Mr Peng Kaichen and Mr Xu Shaowen, the non-executive Directors are Mr Zeng Jun and Mr Lee Kwan Hung, Eddie and the independent non-executive Directors are Mr Chang Tso Tung, Stephen, Mr Chan Chi On, Derek and Mr Sun Lun.

Please also refer to the published version of this announcement in South China Morning Post.